

## When Your Brands Not Working - you better be the first to know...

When your "**BRAND** is Not Working," you better be the first to know... because if a customer tells you, that's the worst feedback.

In terms of branding and marketing, I am exceptional. Since my 38+ year career, I've worked with many companies to build their brands. You don't want your brand to become stale and boring!

Hi, I'm BobbyGrant creator of BrandDifferent, and I've enjoyed working with and around many iconic companies over the years. As a Retail Channel Marketing Executive at Apple, I witnessed Steve Jobs in his genius way position the Apple brand in short concise statements... it was amazing.

The "Best Practices" I learned at Apple, IBM, and other iconic companies such as Disney, Coca-Cola, The Ritz-Carlton, and Nordstrom were applied to my current position. I learned from my experiences with these industry-leading companies what works and what doesn't. Today, I enjoy helping business owners learn to BrandDifferent while teaching them to reject the Ordinary and embrace the **EXTRAORDINARY**.

But enough about me, let's talk about you.

BROADMOAR
PARTNERS
www.broadmoarpartners.com

Why should anyone care about your company? (That's the first question I often ask). Most business owners can't articulate their - **WHY!** 

Your "WHY" is - Why should someone choose you over your competition? Brands are understood or misunderstood. There is no middle ground. A brand's value must be obvious or you've lost the customer, often to inferior products with superior stories.

Unless you understand your brand's value and relevance, you're just being ordinary and in a world of ordinary things...not standing out. My brand strategies eliminate wasteful tactics, lost sales, and confusing messages in most products. "Great brands are well thought-out leaving nothing to chance."

That's why, I recommend every business owner use our **SMB** or **Strategic Marketing Blueprint**. A million-dollar home would never be built without blueprints, so why would you build a million-dollar business without them... A small single-owner shop is a million-dollar business if you think about it and if you do not agree you are working as a hobby, not a business.

BrandDifferent<sup>™</sup>